

FIG. 1

FIG. 2 is a block diagram of a network system. The system includes a local network 10, a shipper 12, a carrier 13, and a network 31. The local network 10 includes a computer 28, a router 35, a DSU/CSU 34, and two other computers 29. The shipper 12 includes a computer 12, a modem, and a facsimile machine 36. The carrier 13 includes a computer 13, a modem, and a facsimile machine 37. The network 31 is a cloud representing a wide area network. The shipper 12 is connected to the network 31 via a T1 line 33. The carrier 13 is connected to the network 31 via a modem. The network 31 is connected to mail boxes/group fax 32 and an internet server 30.

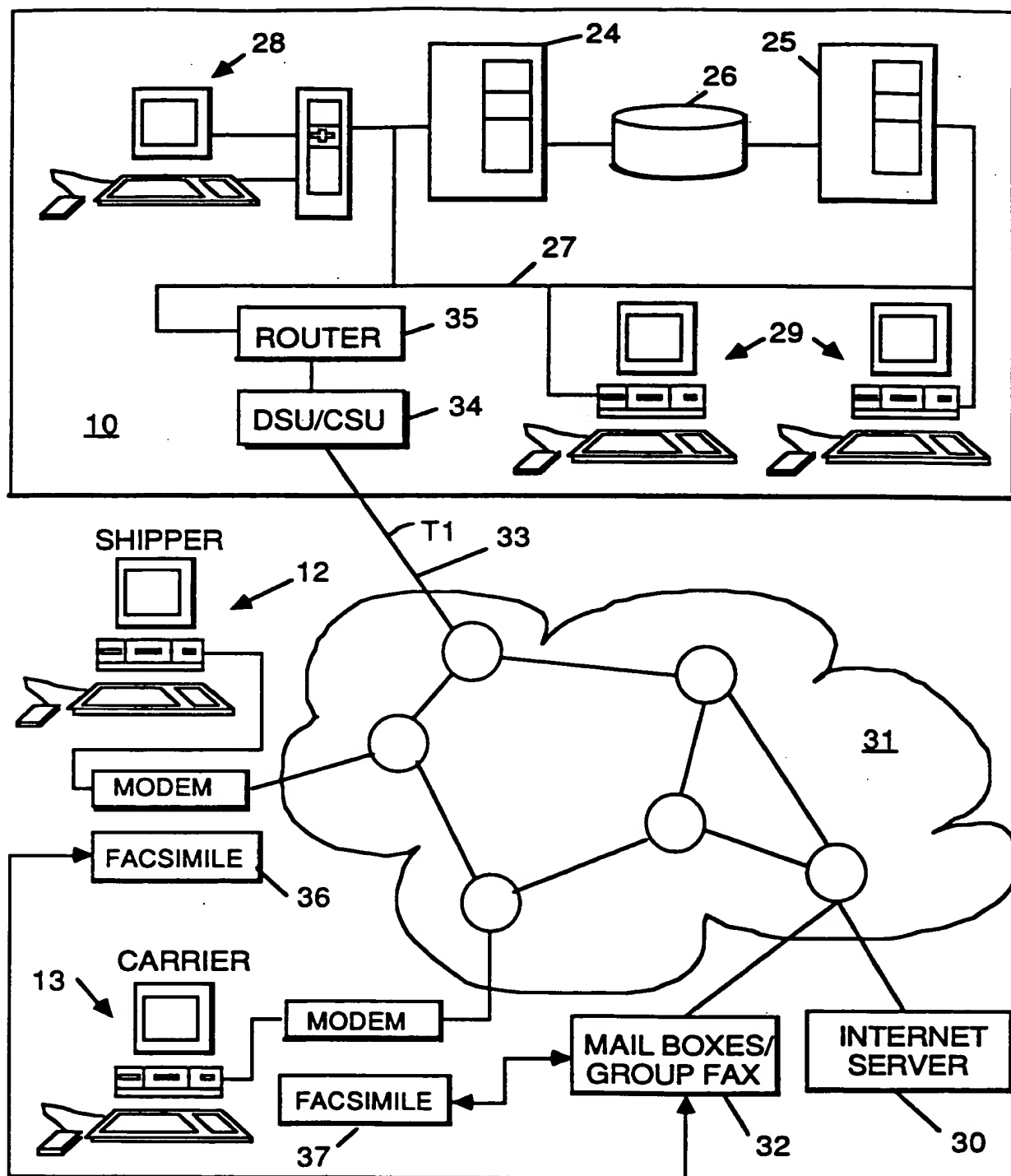


FIG. 2

Carrier Requirements

47

| | | | | | | | | | |
|--|------------------------------|-----------------------------|------------------------------|--|-------------------------------|-------------------------------|--------------------------------|--|-----------------------------|
| Load Type: | | Transport Mode: | | Interim Allowed: | | Communications: | | Hazardous License Required: | |
| <input type="checkbox"/> TL | <input type="checkbox"/> LTL | <input type="checkbox"/> CL | <input type="checkbox"/> LCL | <input type="checkbox"/> Air | <input type="checkbox"/> Rail | <input type="checkbox"/> Ship | <input type="checkbox"/> Truck | <input type="checkbox"/> NA | <input type="checkbox"/> NA |
| <input type="checkbox"/> Team Drivers: | | | | <input type="checkbox"/> Will the Driver Assist? | | | | <input type="checkbox"/> Minimum Cargo Insurance | |
| <input type="checkbox"/> N/A | | | | <input type="checkbox"/> Yes | | | | <input type="checkbox"/> N/A | |

Equipment Requirements

48

| | | | | | |
|------------------------------|-----------------------------|----------------------------------|------------------------------|------------------------------|------------------------------|
| Is the Equipment Supplied? | | Equipment Class: | | Equipment Type: | |
| <input type="checkbox"/> Yes | <input type="checkbox"/> No | <input type="checkbox"/> Trailer | <input type="checkbox"/> N/A | <input type="checkbox"/> N/A | <input type="checkbox"/> N/A |
| Equipment Length: | | Equipment Height: | | Equipment Width: | |
| <input type="checkbox"/> N/A | | <input type="checkbox"/> N/A | | <input type="checkbox"/> N/A | |

Add any further description/directions Here:

49

Fig. 3b

Origin Company :
 Street Address :
 City, State, Zip :
 Telephone, Fax :
 Contact Name :
 Destun Company :
 Street Address :
 City, State, Zip :
 Telephone, Fax :
 Contact Name :
 Other Details :


Click Here when Done.

43

Click Here to Clear the Form

44

Internet Explorer 4.0 (640x480) http://www.iatn.com/Tour/Shipper_Demo.html



IATN, Inc.

Complete Request For Bid Demo

Last Accepted Bid Date

Carrier Must Hold Until Date

Last Accepted Bid Time

Carrier Must Hold Until Time

Additional Information

Enter Additional Information Below

OK

Cancel

Transport Mode

Either/OR

Air

Rail

Ship

Truck

Carrier Qualifications

Additional Information

Add Equipment

Back

Forward

Reload

Home

Search

Netcape

Print

Security

Setup

What's Related

http://www.iatn.com/Tour/Shipper_Demo.html

Bookmark

Location

Web

People

Pages

Download

New & Cool

Changes

Unregistered Apple Window

Nov 23 1997

Fig. 3e

Fig. 39

| | |
|------------------------------------|--|
| Equipment Type - Pup Detail | |
| <input type="checkbox"/> Pup Type | <input type="checkbox"/> Pup Supplied (Power Only) |
| Pup Length | Max Pup Height |
| N/A | N/A |
| Min No. Pups | No. of Pups |
| N/A | N/A |
| Max Pup Age (Years) | Max Tractor Age (Years) |
| N/A | N/A |
| Wheels | Doors |
| N/A | N/A |
| OK | Cancel |

Ship ☐

Truck ☐

Bid Summary

Rear Services

Home

Carrier Qualifications

Additional Information

Add Equipment

Remove Equipment

Edit Equipment

Fig. 3h

Fig. 3k

Fig. 3k

Invitation To Bid

Phone: 1-800-866-IATN Fax:
1-800-952-1194

Trans/log Number: 970501000503672

Please Enter a Bid Amount: US \$ Last Accepted Bid: Monday, 19 April 1999 01:59 PM

| STOPS | | | | Date & Time | Plus | Minus | Miles |
|--|------------|----|----|----------------------|------|-------|-------|
| Origin | AUSTIN | TX | US | 20 Apr 1999 08:00 AM | | | |
| Destin | TEXAS CITY | TX | US | 21 Apr 1999 05:00 PM | | | 202 |
| Total Mileage (Calculated By PC Miler) | | | | | | | 202 |

SHIPPER INFORMATION

| | | |
|------------------------------------|------------------------|--------------------|
| Shipper Type = Independent Shipper | Annual Rev = 245000000 | Employee Cnt = 220 |
| D&B = pending | S&P = pending | CCA = pending |
| Moody's = pending | | |

LOAD TYPE

Load Information = TL

TRANSPORT MODE

Transport Mode = TRUCK

Trailer Equipment:

| | | |
|-------------------------|-------------------------|-----------------|
| Van or Reefer | Len Min = 48 | Tandem Type = |
| Extendible Length Min = | Wheels = | Length Max = |
| Lift Gate Service = | Extendible Length Max = | Height Max = |
| Axles = | Trailer Age Max = | Height Min = |
| Num Of Trailers = | Van Shape = | Width Min = 102 |
| Doors = | Van Type = | |

Additional Information

The Commodity to be shipped is GARBAGE BAGS.

The Carrier Must hold this Bid until 3:00:00 PM 04/19/1999.

22 Pallets/Exchange

The Weight of this load is 41,600 LBS.

FIG. 4

[Back](#)
[Forward](#)
[Reload](#)
[Home](#)
[Search](#)
[Netscape](#)
[Print](#)
[Security](#)
[Stop](#)

[Bookmarks](#)
[Netsite:](#)
<http://staging2.ew3.att.net:3719/cgi-bin/signon.cgi>
[What's Related](#)

IATN SHIP2

Best 7 Report

Translog Number: 970501000507352

Shipper Load ID:

60

| STOPS | | Date & Time | | Plus | Minus | Miles |
|---|----------|-------------|----------------------|------|-------|-------|
| Origin | ABBOTT | KY | 26 Apr 1999 08:00 AM | : | : | : |
| Destin | ROCKLAND | PA | 27 Apr 1999 05:00 PM | : | : | 411 |
| Total Mileage (Calculated By PC Miller) | | | | | | 411 |

RFB Information

Maximum Bid Amount

0.00

Actual Bids

395.00 411.00 425.00 475.00

Team Drivers

Y Y Y Y

Maintenance

INT

Hazardous

Y N Y Y

Driver Experience Min

FIG. 5

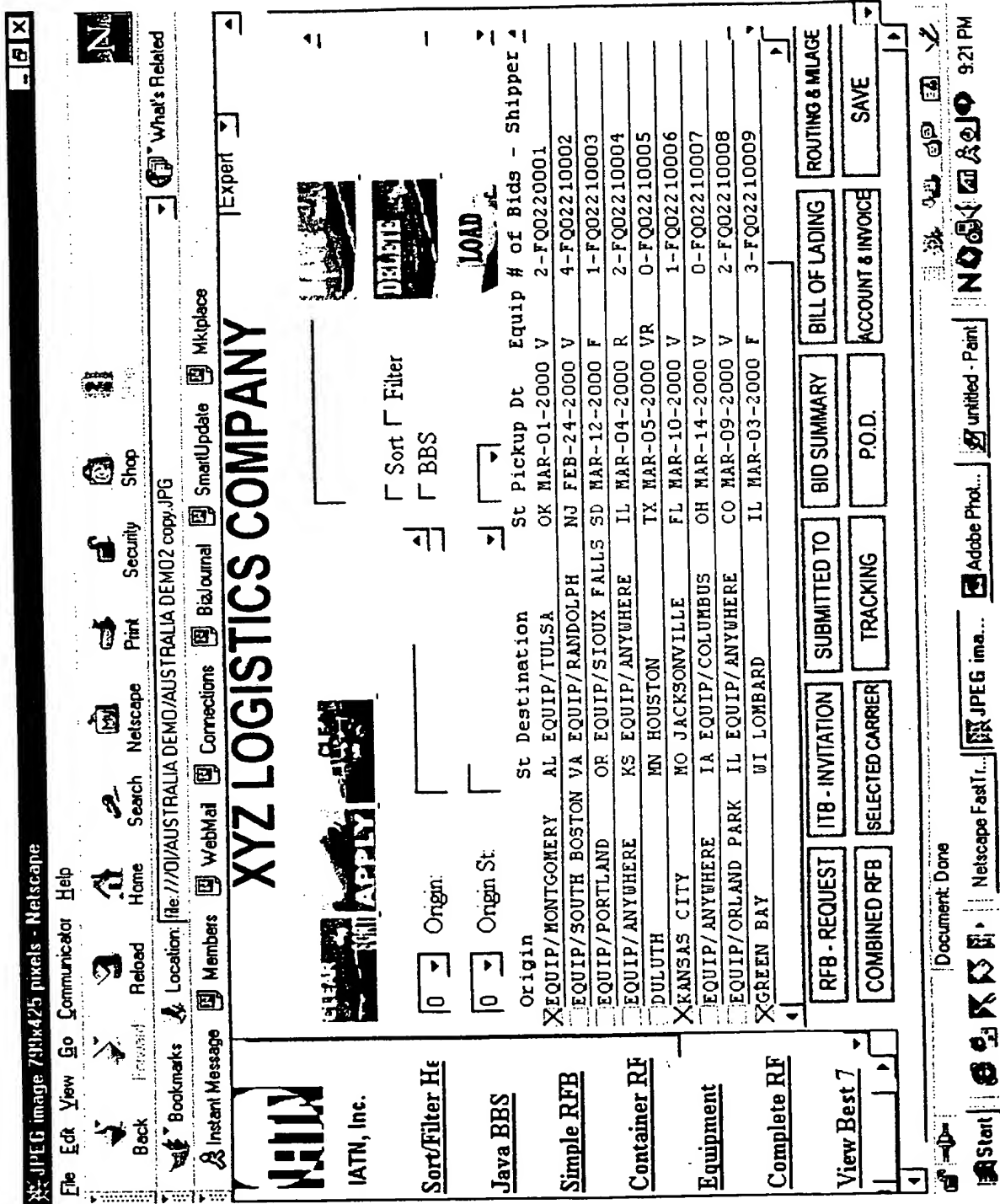


Fig. 6

[Home](#)
[Member Loads](#)
[Container Board](#)
[Container Info](#)
[New Services](#)

[Back](#)
[Forward](#)
[Reload](#)
[Home](#)
[Search](#)
[Netcape](#)
[Print](#)
[Security](#)
[Stop](#)

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[Netstar](#)
[http://www.iafn.com/your/cariernompage.html](#)

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[Members](#)
[WebMail](#)
[Connections](#)
[BlaJournal](#)
[SmartUpdate](#)
[Mktplace](#)

Empty Containers/Open Loads

Double Click on Posting to View an Invitation to Bid

| Origin | St | Destination | St | Pickup Dt | Delivery Dt | Equip | LDQ(FT) | WDO(IN) |
|---------|----|-------------|----|-------------|-------------|-------|---------|---------|
| CHICAGO | IL | LOS ANGELES | CA | MAR-24-1999 | | D4 | 40 | |
| BOSTON | MA | CHICAGO | IL | APR-01-1999 | | D4 | 40 | |
| BOSTON | MA | CHICAGO | IL | APR-01-1999 | JUN-30-1999 | D4 | 40 | |
| BOSTON | MA | CHICAGO | IL | APR-01-1999 | | D4 | 40 | |
| KEARNY | NJ | CHICAGO | IL | APR-01-1999 | | D7 | 45 | |
| BOSTON | MA | CHICAGO | IL | APR-01-1999 | JUN-30-1999 | D4 | 40 | |
| KEARNY | NJ | CHICAGO | IL | APR-01-1999 | | D7 | 45 | |
| BOSTON | MA | CHICAGO | IL | APR-01-1999 | JUN-30-1999 | D7 | 45 | |
| KEARNY | NJ | COLUMBUS | OH | APR-01-1999 | | D4 | 40 | |
| BOSTON | MA | COLUMBUS | OH | APR-01-1999 | JUN-30-1999 | D4 | 40 | |
| KEARNY | NJ | COLUMBUS | OH | APR-01-1999 | | D4 | 40 | |
| BOSTON | MA | COLUMBUS | OH | APR-01-1999 | JUN-30-1999 | D7 | 45 | |
| KEARNY | NJ | COLUMBUS | OH | APR-01-1999 | | D7 | 45 | |
| BOSTON | MA | SAINT LOUIS | MO | APR-01-1999 | JUN-30-1999 | D7 | 45 | |

Click on any Column Heading to Sort Postings
*Represents Multiple Trailer Types

If the Grid does not appear. Your browser does not support Java v1.1.

[Start](#)
[Netcape](#)
[Fas...](#)
[IATN: L...](#)
[Unlited...](#)
[Yahoo! P...](#)

[Start](#)
[Netcape](#)
[Fas...](#)
[IATN: L...](#)
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FIG. 7


Internet Explorer 4.0 (64-bit) - http://www.microsoft.com/ie/

FileEditViewGoCommunicatorHelp

BackForwardReloadHomeSearchNetscapePrintSecurityStop


BookmarksNetstat: http://staging2.ew3.att.net:9719/cgi-bin/signon.cgi

What's Related



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IATN SHIP2



65

Your Selection for Translog Number > 66
970501000504109

Carrier Name: Swift Transportation - 67

Contact Name: Jerry Clyborne - 68

Phone Number: (800)800-2200 69

This selection was made on Fri Apr 16 14:59:33
US/Eastern 1999. If you wish to change your selection
please contact IATN at 1(800)886-IATN. Ask for
Operations and refer to Tracking Number
970501000504109.

70

Document Done

FIG. 8

SHIPPER PROFILE

COMPANY NAME _____

ADDRESS _____

BILLING ADDRESS _____

CONTACT PERSON _____

ADDRESS _____

PHONE NO. _____

FAX NO. _____

E-MAIL _____

38

AUTHORIZATION NO. _____

39

DAILY WEEKLY MO.

NONE ☐ FIXED ☐
 (4 DIGITS)

| | | | |
|--|--|--|--|
| | | | |
|--|--|--|--|

VARIABLE ☐

☐
☐
☐

APPROX. ANNUAL REVENUE _____

40

APPROX. NO. OF EMPLOYEES _____

DUN & BRADSTREET

| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|

41

MOODY'S

| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|

STANDARD & POOR'S

| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
| | | | | | | | | |
|--|--|--|--|--|--|--|--|--|

YOUR CO. FUNCTIONS AS:

SHIPPER CARRIER BROKER FWD 3PL

YOUR CO. IS RUN BY:

| | | | | | |
|--|--|--|--|--|--|
| | | | | | |
|--|--|--|--|--|--|

42

FIG. 9

CARRIER PROFILE

COMPANY NAME _____

ADDRESS _____

BILLING ADDRESS _____

CONTACT PERSON _____

ADDRESS _____

PHONE NO. _____

FAX NO. _____

E-MAIL _____

AUTHORIZATION NO. _____

DAILY WEEKLY MO. _____

NONE ☐ FIXED ☐ (4 DIGITS) VARIABLE ☐ ☐ ☐

MEMBER SHIPPER CARRIER BROKER FWD 3PL INTERLINING
 TYPE ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

YES NO

APPROX. ANNUAL
 REVENUE _____

APPROX. NO.
 OF EMPLOYEES _____

DUN & BRADSTREET ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

DOT RATING ☐ ☐ ☐

ON TIME DELIVERY _____ % DAMAGE FREE DELIVERY _____ %

TEAM DRIVERS/ SLEEPERS/INTERNAL MAINT / HAZARDOUS LICENSE

FIG. 10a

DRIVER AND VEHICLE SAFETY INFORMATION

INSURANCE INFORMATION

INTERSTATE
SERVICE
AREA

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

CANADA

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

SERVICES
OFFERED

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐

AREA OF
CARRIER

☐ ☐ ☐

TYPE OF CARRIER

☐ ☐ ☐

LOAD
TYPE

☐ ☐ ☐

COMMUNICATIONS

☐ ☐ ☐

[illegible]

Straight Truck: _____

| TRAILER TYPE | | DT DF F → | | | | | |
|--------------|-------|-----------|--|--|--|--|--|
| LENGTH | | | | | | | |
| | 20 | | | | | | |
| | 26 | | | | | | |
| | ↓ | | | | | | |
| | 57 | | | | | | |
| | | | | | | | |
| WIDTH | | | | | | | |
| | 96 | | | | | | |
| | 102 | | | | | | |
| | OV | | | | | | |
| | | | | | | | |
| HEIGHT | | | | | | | |
| | 12'6" | | | | | | |
| | ↓ | | | | | | |
| | 14'6" | | | | | | |
| | | | | | | | |
| SIDES | | | | | | | |
| WHEELS | | | | | | | |
| AXLES | | | | | | | |
| DOORS | | | | | | | |
| HEATED | | | | | | | |
| LIFT GATE | | | | | | | |
| EXTENDIBLES | | | | | | | |
| TANDEMS | | | | | | | |
| | | | | | | | |

[illegible]

PLEASE PRINT COMPANY RULES AND CHARGES OR PUT "N/A"

[illegible]

FIG. 10e

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